



ELIZADE UNIVERSITY

ILARA-MOKIN

ONDO STATE

FACULTY: Social and Management Sciences

DEPARTMENT: Business Administration

FIRST SEMESTER EXAMINATIONS

2018/2019 ACADEMIC SESSION

COURSE CODE: BUS 201

COURSE TITLE: MANAGEMENT AND ORGANIZATION THEORIES

DURATION: 2 $\frac{1}{2}$ HOURS

HOD's SIGNATURE

TOTAL MARKS:

Matriculation Number: _____

INSTRUCTIONS:

1. Write your matriculation number in the space provided above and also on the cover page of the exam booklet.
2. This question paper consists of 2 pages with printing on both sides.
3. Answer all questions in the examination booklet provided.
4. Attempt any 4 questions.
5. All questions carry equal marks (15 marks)

- 1a. Briefly define Management in its simplest form to a Lay Man. 3 Marks
- b. Indicate the appropriate Basic Management and Organizing Techniques. 3 Marks
- c. Explain Weber's Bureaucratic Model of Organizational Design. 9 Marks
- 2a. Discuss any two of the following Schools of Management thoughts;
- (i) Classical Organizational Theory
- (ii) Neoclassical Organizational Theory.
- (iii) Human Relations Behavioral Theory. 10 Marks
- b. Bring out clearly the differences between the two Schools of Management Theories discussed above. 5 Marks
- 3a. Discuss in detail the Trait Theory of Leadership and Motivation. 10 Marks
- b. List six of the Skills that are traceable to a person according Trait Theory. $2\frac{1}{2}$ Marks
- c. Identify six of the Characters that a person should possess under Trait Theory. $2\frac{1}{2}$ Marks
- 4a. What is Motivation? 3 Marks
- b. Discuss the three Theories of Motivation. 6 Marks
- c. One of the early Theories of Motivation was by McGregor, identify and discuss his postulations. 6 Marks
- 5a. Hierarchy of needs theory was postulated by Abraham Maslow, discuss with appropriate diagram the way the author modelled this theory. 10 Marks
- b. How on the contrary did McClelland postulated his theory of needs? 5 Marks
- 6a. What are the underpinnings of Nature of Management? 8 Marks
- b. What are the backgrounds of Organizational Theory? 7 Marks